Foundational Pharmacy Strategies PBM Request for Proposal

Date Range of Claims Data: 9/1/2024 - 8/31/2025 Financial Summary

Financial Summary	Current	Alternate 1	Alternate 2	Alternate 3	Alternate 4
Number of Employees	4,593				
Number of Members	7,325				
Number of Claims Repriced	75,103	75,103	75,103	75,103	75,103
Claim Cost	$18,640,841	$17,375,122	$17,780,127	$17,808,756	$18,586,006
Rebates	$0	($7,077,215)	($6,199,551)	($8,603,243)	($4,739,915)
Member Cost Share	($1,820,775)	($1,697,144)	($1,736,703)	($1,739,500)	($1,815,419)
Annual Fees	$0	$63,838	$169,299	$0	$850,381
Intervention Program Fees	$0	$175,800	$278,509	$195,345	$15,150
Carveout Fee	$0	$55,116	$0	$0	$55,116
Consulting Fee	$0	$0	$0	$0	$0
Pharmacy Implementation Credit	$0	($183,125)	($9,186)	$0	$0
Pharmacy Allowance	$0	$0	$0	$0	$0
Net Plan Cost (After Fees)	$16,820,066	$8,712,392	$10,282,494	$7,661,358	$12,951,319
Net Plan Cost PMPM (After Fees)	$191.35	$99.12	$116.98	$87.16	$147.34
Plan Savings (No Changes)	$0	($8,107,674)	($6,537,572)	($9,158,707)	($3,868,747)
Plan Savings (No Changes) PMPM	$0.00	($92.24)	($74.38)	($104.19)	($44.01)
% Plan Savings (No Changes)	0.0%	-48.2%	-38.9%	-54.5%	-23.0%
Estimated Intervention Program Savings	$0	($942,838)	($5,201,737)	($582,850)	($5,558,587)
Estimated Net Plan Cost After Intervention Programs	$16,820,257	$7,769,554	$5,080,757	$7,078,508	$7,392,732
Estimated Net Plan Cost PMPM After Intervention Programs	$191.36	$88.39	$57.80	$80.53	$84.10
Additional Intervention Program Savings		($942,838)	($5,201,737)	($582,850)	($5,558,587)
Additional Intervention Program Savings PMPM		($10.73)	($59.18)	($6.63)	($63.24)
% Additional Intervention Program Savings		-5.6%	-30.9%	-3.5%	-33.0%
Total Plan Savings		**($9,050,512)**	**($11,739,309)**	**($9,741,557)**	**($9,427,334)**
Total Plan Savings PMPM		**($102.96)**	**($133.55)**	**($110.83)**	**($107.25)**
% Total Plan Savings		**-53.8%**	**-69.8%**	**-57.9%**	**-56.0%**

Potential Intervention Program Savings		Alternate 1	Alternate 2	Alternate 3	Alternate 4
Network Optimization		$0	$0	$0	$0
Formulary Alternatives		$0	($1,691,069)	$0	($2,254,415)
Manufacturer Copay Assistance		($703,200)	($1,262,314)	($582,850)	($634,002)
Patient Assistance Program		$0	$0	$0	($2,369,751)
Drug Importation Program		$0	$0	$0	$0
Other Intervention Programs represented in claims data		$0	$0	($2,002,685)	($300,418)
Other Intervention Programs not represented in claims data		$0	($2,248,354)	($247,957)	$0
Total Intervention Program Savings		**($703,200)**	**($5,201,737)**	**($2,833,492)**	**($5,558,586)**
Net Intervention Program Savings Used in Savings Estimates		**($942,838)**	**($5,201,737)**	**($582,850)**	**($5,558,587)**

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