**ABC Company**

PBM Analysis

Period Considered: 12/1/2023 - 11/30/2024

| | Current | | | | Renewal | | | | Alternate 1 | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | **Retail** | **Retail 90** | **Mail** | **Specialty** | **Retail** | **Retail 90** | **Mail** | **Specialty** | **Retail** | **Retail 90** | **Mail** | **Specialty** |
| **Discount Off AWP:** | Rates are stated in **Post-AWP** Price Change Rates | | | | Rates are stated in **Post-AWP** Price Change Rates | | | | Rates are stated in **Post-AWP** Price Change Rates | | | |
| Brand | 20.3% | 25.5% | 25.5% | 19.6% | 20.3% | 25.5% | 25.5% | 19.6% | 18.7% | 21.2% | 24.0% | 25.3% |
| Generic | 86.3% | 86.3% | 89.6% | 65.5% | 86.3% | 86.3% | 89.6% | 65.5% | 86.6% | 86.9% | 91.4% | |
| **Dispensing Fee:** | | | | | | | | | | | | |
| Brand | $0.40 | $0.40 | $0.00 | $0.00 | $0.40 | $0.40 | $0.00 | $0.00 | $1.33 | $1.33 | $0.00 | $0.00 |
| Generic | $0.40 | $0.40 | $0.00 | $0.00 | $0.40 | $0.40 | $0.00 | $0.00 | $1.33 | $1.33 | $0.00 | $0.00 |
| Ingredient Cost Spend | $2,500,848 | | | | $2,500,848 | | | | $2,607,149 | | | |
| Member & COB Copay / Share | $147,953 | | | 5.9% | $147,953 | | | 5.9% | $145,614 | | | 5.6% |
| Net Plan Cost / Share | $2,352,895 | | | 94.1% | $2,352,895 | | | 94.1% | $2,461,534 | | | 94.4% |
| Plan Cost PEPY / PEPM | $4,507.46 | | / | $375.62 | $4,507.46 | | / | $375.62 | $4,715.58 | | / | $392.97 |
| Dispensing Fees | $4,701 | | | | $4,701 | | | | $15,630 | | | |
| Admin Fees | $12,260 | | | | $12,391 | | | | $101,059 | | | |
| Rebates | ($908,954) | | | | ($1,056,518) | | | | ($852,828) | | | |
| Program Savings | n/a | | | | n/a | | | | ($561,813) | | | |
| Rx Count (Estimated) | 9,112 | 2,640 | 405 | 224 | 9,112 | 2,640 | 405 | 224 | 9,112 | 2,640 | 405 | 224 |
| **Total Estimated Plan Cost** | **$1,460,902** | | | | **$1,313,470** | | | | **$1,163,583** | | | |
| **Total Estimated Plan Impact** | **-** | | | | **($147,433)** | | | | **($297,319)** | | | |
| **Total Estimated Plan Impact %** | **-** | | | | **-10.1%** | | | | **-20.4%** | | | |

**Please Note:**

1. Dispensing fees have been included in the ingredient cost.
2. Admin Fees include any applicable allowance credits and carveout fees.
3. All figures are shown for estimation purposes only.
4. Repricing is based on AWP prices.
5. Unless otherwise specified, this analysis does not take into account effects related to formulary changes or pricing associated with other clinical programs (i.e. DUR programs, prior authorization).

**ABC Company**

PBM Analysis

Period Considered: 12/1/2023 - 11/30/2024

| | Current | | | | Alternate 2 | | | | Alternate 3 | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | **Retail** | **Retail 90** | **Mail** | **Specialty** | **Retail** | **Retail 90** | **Mail** | **Specialty** | **Retail** | **Retail 90** | **Mail** | **Specialty** |
| **Discount Off AWP:** | Rates are stated in **Post-AWP** Price Change Rates | | | | Rates are stated in **Post-AWP** Price Change Rates | | | | Rates are stated in **Post-AWP** Price Change Rates | | | |
| Brand | 20.3% | 25.5% | 25.5% | 19.6% | 19.7% | 23.0% | 20.0% | 20.0% | 20.3% | 25.5% | 25.5% | 25.3% |
| Generic | 86.3% | 86.3% | 89.6% | 65.5% | 87.2% | 89.0% | 91.1% | 73.0% | 86.3% | 86.3% | 89.6% | |
| **Dispensing Fee:** | | | | | | | | | | | | |
| Brand | $0.40 | $0.40 | $0.00 | $0.00 | $0.60 | $0.60 | $0.00 | $0.00 | $0.40 | $0.40 | $0.00 | $0.00 |
| Generic | $0.40 | $0.40 | $0.00 | $0.00 | $0.60 | $0.60 | $0.00 | $0.00 | $0.40 | $0.40 | $0.00 | $0.00 |
| Ingredient Cost Spend | $2,500,848 | | | | $2,465,103 | | | | $2,587,761 | | | |
| Member & COB Copay / Share | $147,953 | | | 5.9% | $147,953 | | | 6.0% | $145,614 | | | 5.6% |
| Net Plan Cost / Share | $2,352,895 | | | 94.1% | $2,317,150 | | | 94.0% | $2,442,147 | | | 94.4% |
| Plan Cost PEPY / PEPM | $4,507.46 | | / | $375.62 | $4,438.98 | | / | $369.92 | $4,678.44 | | / | $389.87 |
| Dispensing Fees | $4,701 | | | | $7,051 | | | | $4,701 | | | |
| Admin Fees | $12,260 | | | | $1,500 | | | | $61,954 | | | |
| Rebates | ($908,954) | | | | ($1,133,300) | | | | ($744,917) | | | |
| Program Savings | n/a | | | | n/a | | | | ($561,813) | | | |
| Rx Count (Estimated) | 9,112 | 2,640 | 405 | 224 | 9,112 | 2,640 | 405 | 224 | 9,112 | 2,640 | 405 | 224 |
| **Total Estimated Plan Cost** | **$1,460,902** | | | | **$1,192,401** | | | | **$1,202,071** | | | |
| **Total Estimated Plan Impact** | **-** | | | | **($268,501)** | | | | **($258,831)** | | | |
| **Total Estimated Plan Impact %** | **-** | | | | **-18.4%** | | | | **-17.7%** | | | |

**Please Note:**

1. Dispensing fees have been included in the ingredient cost.
2. Admin Fees include any applicable allowance credits and carveout fees.
3. All figures are shown for estimation purposes only.
4. Repricing is based on AWP prices.
5. Unless otherwise specified, this analysis does not take into account effects related to formulary changes or pricing associated with other clinical programs (i.e. DUR programs, prior authorization).

**ABC Company**

PBM Analysis

Period Considered: 12/1/2023 - 11/30/2024

| | Current | | | | Alternate 4 | | | | Alternate 5 | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | **Retail** | **Retail 90** | **Mail** | **Specialty** | **Retail** | **Retail 90** | **Mail** | **Specialty** | **Retail** | **Retail 90** | **Mail** | **Specialty** |
| **Discount Off AWP:** | Rates are stated in **Post-AWP** Price Change Rates | | | | Rates are stated in **Post-AWP** Price Change Rates | | | | Rates are stated in **Post-AWP** Price Change Rates | | | |
| Brand | 20.3% | 25.5% | 25.5% | 19.6% | 18.7% | 21.2% | 24.0% | 24.0% | 19.0% | 24.0% | 24.0% | 23.0% |
| Generic | 86.3% | 86.3% | 89.6% | 65.5% | 86.6% | 86.9% | 91.4% | 91.4% | 90.0% | 90.0% | 90.0% | 23.0% |
| **Dispensing Fee:** | | | | | | | | | | | | |
| Brand | $0.40 | $0.40 | $0.00 | $0.00 | $1.33 | $1.33 | $0.00 | $0.00 | $0.75 | $0.75 | $0.00 | $0.00 |
| Generic | $0.40 | $0.40 | $0.00 | $0.00 | $1.33 | $1.33 | $0.00 | $0.00 | $0.75 | $0.75 | $0.00 | $0.00 |
| Ingredient Cost Spend | $2,500,848 | | | | $2,408,383 | | | | $2,673,122 | | | |
| Member & COB Copay / Share | $147,953 | | | 5.9% | $147,953 | | | 6.1% | $147,953 | | | 5.5% |
| Net Plan Cost / Share | $2,352,895 | | | 94.1% | $2,260,430 | | | 93.9% | $2,525,169 | | | 94.5% |
| Plan Cost PEPY / PEPM | $4,507.46 | | / | $375.62 | $4,330.33 | | / | $360.86 | $4,837.49 | | / | $403.12 |
| Dispensing Fees | $4,701 | | | | $15,630 | | | | $0 | | | |
| Admin Fees | $12,260 | | | | $51,341 | | | | $122,400 | | | |
| Rebates | ($908,954) | | | | ($1,103,830) | | | | ($669,570) | | | |
| Program Savings | n/a | | | | n/a | | | | ($731,105) | | | |
| Rx Count (Estimated) | 9,112 | 2,640 | 405 | 224 | 9,112 | 2,640 | 405 | 224 | 9,112 | 2,640 | 405 | 224 |
| **Total Estimated Plan Cost** | **$1,460,902** | | | | **$1,223,571** | | | | **$1,246,894** | | | |
| **Total Estimated Plan Impact** | **-** | | | | **($237,331)** | | | | **($214,008)** | | | |
| **Total Estimated Plan Impact %** | **-** | | | | **-16.2%** | | | | **-14.6%** | | | |

**Please Note:**

1. Dispensing fees have been included in the ingredient cost.
2. Admin Fees include any applicable allowance credits and carveout fees.
3. All figures are shown for estimation purposes only.
4. Repricing is based on AWP prices.
5. Unless otherwise specified, this analysis does not take into account effects related to formulary changes or pricing associated with other clinical programs (i.e. DUR programs, prior authorization).

**ABC Company**

PBM Analysis

Period Considered: 12/1/2023 - 11/30/2024

| | Current | | | | Alternate 6 | | | | Alternate 7 | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | **Retail** | **Retail 90** | **Mail** | **Specialty** | **Retail** | **Retail 90** | **Mail** | **Specialty** | **Retail** | **Retail 90** | **Mail** | **Specialty** |
| **Discount Off AWP:** | Rates are stated in **Post-AWP** Price Change Rates | | | | Rates are stated in **Post-AWP** Price Change Rates | | | | Rates are stated in **Post-AWP** Price Change Rates | | | |
| Brand | 20.3% | 25.5% | 25.5% | 19.6% | 20.1% | 20.2% | 26.2% | 19.9% | 20.0% | 23.0% | 24.0% | 18.8% |
| Generic | 86.3% | 86.3% | 89.6% | 65.5% | 93.1% | 95.8% | 97.0% | 85.4% | 85.5% | 87.0% | 88.0% | 75.0% |
| **Dispensing Fee:** | | | | | | | | | | | | |
| Brand | $0.40 | $0.40 | $0.00 | $0.00 | $9.91 | $9.91 | $0.00 | $1.87 | $0.85 | $0.85 | $0.00 | $0.00 |
| Generic | $0.40 | $0.40 | $0.00 | $0.00 | $9.91 | $9.91 | $0.00 | $1.87 | $0.85 | $0.85 | $0.00 | $0.00 |
| Ingredient Cost Spend | $2,500,848 | | | | $2,312,507 | | | | $2,510,365 | | | |
| Member & COB Copay / Share | $147,953 | | | 5.9% | $147,953 | | | 6.4% | $147,953 | | | 5.9% |
| Net Plan Cost / Share | $2,352,895 | | | 94.1% | $2,164,554 | | | 93.6% | $2,362,412 | | | 94.1% |
| Plan Cost PEPY / PEPM | $4,507.46 | | / | $375.62 | $4,146.66 | | / | $345.55 | $4,525.69 | | / | $377.14 |
| Dispensing Fees | $4,701 | | | | $116,881 | | | | $9,989 | | | |
| Admin Fees | $12,260 | | | | $0 | | | | $0 | | | |
| Rebates | ($908,954) | | | | ($1,016,240) | | | | ($1,106,277) | | | |
| Program Savings | n/a | | | | n/a | | | | n/a | | | |
| Rx Count (Estimated) | 9,112 | 2,640 | 405 | 224 | 9,112 | 2,640 | 405 | 224 | 9,112 | 2,640 | 405 | 224 |
| **Total Estimated Plan Cost** | **$1,460,902** | | | | **$1,265,195** | | | | **$1,266,124** | | | |
| **Total Estimated Plan Impact** | **-** | | | | **($195,707)** | | | | **($194,778)** | | | |
| **Total Estimated Plan Impact %** | **-** | | | | **-13.4%** | | | | **-13.3%** | | | |

**Please Note:**

1. Dispensing fees have been included in the ingredient cost.
2. Admin Fees include any applicable allowance credits and carveout fees.
3. All figures are shown for estimation purposes only.
4. Repricing is based on AWP prices.
5. Unless otherwise specified, this analysis does not take into account effects related to formulary changes or pricing associated with other clinical programs (i.e. DUR programs, prior authorization).